PARTNERS · PARTNER IN A BOX

Everything you need to sell your first Raylux job

For integrators, panel shops and machine builders. A new partner gets a free lab license for the bench, pricing below list on every license they resell, and a 30-minute call where we build the first screen together. No joining fee, and nothing to buy up front.

What is in the box

Three things, all of them yours on approval at Bronze, the tier every partner starts on.

A lab license.

A full Raylux gateway for your own bench, not for resale. Wire it to the PLCs you already use and learn it on your own time, with no two-hour trial clock.

Pricing below list.

You buy at your tier's discount and sell at whatever you sell at. Five tiers, published thresholds, and no joining or annual fee.

Your first screen, together.

Thirty minutes on a call with the team that builds Raylux. Bring a PLC or a tag list, and we build your first screen with you on your own machine.

WHY IT WINS BIDS

One price your customer can read.

The base gateway is $995 and perpetual, with every driver in it. Tags, devices and engineering seats are unlimited, so your quote has no per-tag line to explain and no renewal for the plant to forget.

8	Protocols in the box: seven field protocols, plus OPC UA as client and server.
0	Database servers, OPC servers and language runtimes to install alongside it.
$495	Edge, skid: a fixed license for machine builders who ship a panel on every skid.

From application to first job

The team reads every application, so approval takes days, not minutes.

1. Apply.

Seven fields. You get an answer either way, and on approval an email with your tier, your rate and a portal sign-in.

2. Set up the bench.

Your lab license comes with approval. Install Nexus and Studio, then book the first-screen call.

3. Quote the job.

Order your customer's license through the portal at your rate. Volume counts at list price and moves you up the tiers.

Contact: support@rayluxscada.com · rayluxscada.com/partners/start/